

**Board Minutes of the
Martin County EDA
April 1, 2019**

The regular meeting of the Martin County Economic Development Authority was called to order by Brent Schultze at 5:16pm. Those present were: Steve Fosness, Wes Anderson, Richard Koons, Tim Terfehr and Elliot Belgard. Absent: Larry Baarts. Also present were Scott Higgins, Bryan Stading, RCEF and Mike Murphy, Lakes 106.6 FM.

Motion by Belgard, seconded by Fosness to approve the April 1, 2019 Board agenda as presented, Carried unanimously.

Motion by Koons, seconded by Anderson to approve the minutes of the February 4, 2019 regular board minutes. Carried unanimously.

Terfehr arrived at 5:19pm

Murphy presented a renewal proposal for the EDA radio programming. Murphy stated that the shop local ad campaign is programmed to run on both stations during the noon news for 52 weeks for the amount of \$2,496. Murphy reviewed the renewal of the EDA Business talk show to run on both stations for a total cost of \$3,640. Both programs total \$6136.

Motion by Belgard, seconded by Terfehr, Be It Resolved that the Martin County EDA approve the KFMC/KSUM radio programming to include the EDA Business Talk Show and the Shop local promotion as presented; and to run the EDA programming on both stations in the amount of \$6,136. Carried unanimously.

Higgins presented and reviewed request for continued sponsorship of the Area Career Exploration (ACE) event, stating that the EDA board has supported and provided a sponsorship of \$1,500 for the ACE Event. It will be held at the Fairmont High School on April 10, 2019.

Motion by Fosness, seconded by Anderson to approve the request from the Fairmont Area Chamber of Commerce for sponsorship of the 2019 ACE event in the amount of \$1,500. Carried unanimously.

Stading reviewed the monthly client report for March 2019, which included 22 sessions for a total of 32 hours for the month.

Higgins reviewed the draft 2018 Martin County EDA Annual Report.

Motion by Fosness, seconded by Terfehr, to receive and file the 2018 Martin County EDA Annual Report. Carried Unanimously.

Stading reviewed proposed legislation for continued funding for entrepreneurial business facilitation services, stating that Representative Gunther has authored a bill in the amount of \$150,000 for RCEF and a host entity for continuing business consultation services. Stading stated that the grant would need to be matched dollar for dollar and a need for a host, which could be the Martin County EDA.

There was discussion on the need to continue the business facilitation program in the county and RCEF has provided those services since 2007 and the potential for bringing the facilitation services in house. The Board concluded the need to meet and consider the matter further.

Higgins reviewed the bills for approval and ratification for February 5, 2019-March 4, 2019 in the amount of \$4845.69. Additionally the March 5, 2019 –April 1, 2019 in the amount of \$5,276.89 for a total of \$10,122.58.

Motion by Fosness, seconded by Belgard to approve and ratify the bills to be paid for February 5, 2019-March 4, 2019 in the amount of \$4845.69. Additionally the March 5, 2019 –April 1, 2019 in the amount of \$5,276.89 for a total of \$10,122.58. Carried unanimously.

The Board reviewed the March 2019 Year to date financial reports, with a listed EDA fund balance of \$274,536.88.

Higgins reviewed the Frontier Communications-Martin County Broadband Initiative DEED Program report; and the Southern Minnesota Initiative Foundation (SMIF) Community Sprouts Events, which the EDA is sponsoring the events.

With no further business to wit,

Motion by Fosness, seconded by Anderson to adjourn the meeting. Carried unanimously.

Meeting adjourned at 7:42pm.

The next board meeting is scheduled for May 6, 2019 at 5:15pm at the Courthouse.

Brent Schultze, Board President

Larry Baarts, Board Secretary/Treasurer